



Dear Valued Customers and Representatives,

A report was released in August 2009 by the U.S. Department of Homeland Security which provided an assessment of Search and Recovery Side Scan Sonar systems. We are excited about the results of this report and wish to share it with you if you have not already seen it. While at first glance you may question our action of referring to the report since, although we were in the top tier, we were not completely superior in every category. But we are excited about this report and we would like to take this opportunity to explain why.

This assessment was done back in the summer of 2009 and since that time EdgeTech has successfully released a completely reengineered and superior version of the 4125 Side Scan Sonar system. With the release of this new system we have added benefits and features that were important to you, our customer, and important in the U.S. Department of Homeland Security assessment. We have made considerable improvements to the product. The exciting thing for us is that the 4125 was already the best value-to-deployment solution (See Table 3 Price and Table 2 Deployability) as noted in the report. And now, as of August 2010, we are confident that we have advantages in all of the other major categories assessed. In short, we are confident if the assessment was performed today we would not only be in the top tier, but clearly move far ahead with the highest marks.

Using the “US Department of Homeland Security System Assessment and Validation for Emergency Responders (SAVER) Program Category Definitions” we would like to highlight the exciting advancements that have been incorporated into the newly released EdgeTech 4125 Side Scan Sonar System:

Affordability: While already #1 in this category in the original assessment, we continue to provide the best value-for-solution Side Scan Sonar. All of the recent additions and improvements come at no relative change to the price comparison. The 4125 system now utilizes EdgeTech’s proprietary Full Spectrum® CHIRP technology, which provides higher resolution imagery at ranges up to 50% greater than non-CHIRP side scan systems operating at the same frequency. This translates into higher resolution imagery for easier target recognition and faster surveys.

Capability: In addition to the Full Spectrum® CHIRP technology, the system now offers multiple configuration options for the users so they can best match the frequency selection to the mission at hand. The new 600/1600 kHz, designed specifically for search & recovery, provides the highest resolution available in a system of this kind. The customer can now choose between this new frequency offering and the 400/900 kHz 4125 towfish, which is the perfect tool for shallow water survey applications demanding even longer ranges and coverage area. Both frequency pairs also now offer dual simultaneous frequency operation; another new feature for the 4125 System.

Deployability: Again, while we were already #1 in this category (as depicted in Table 2 under Deployability), we have continued to make advancements in this area as well. The new 4125 is still rugged, one-person deployable, portable and easy to use. Additional improvements include a new



ruggedized splash-proof, drop and shock resistant laptop. Optional fully hardened laptops are available as well. Tow cable lengths from 10 to 600 meters are available.

Maintainability: Also a top rating for EdgeTech, we pride ourselves on the support, training and customer service offered by the company. Enhancements with the new systems include easy to maintain modularity that is even more superior and easy to support. The system can even be accessed remotely by a repair technician from half way around the world if necessary. A one year warranty is standard with the product. Extended multiyear warranties are available as well.

Usability: Image quality and ease of use are the two important criteria in this category. And again, while rated as tied for #1 in this category (as depicted on Table 2 under Usability), the new 4125 now has even BETTER imagery. With the advent of Full Spectrum® CHIRP technology and available 600/1600 kHz frequencies, the resulting images are clearly superior to any competing products in the marketplace. And for those users that wish to use different acoustic techniques for varying surveys Non-CHIRP pulses are an option as well.

In summary, we are excited about this report. We were already one of the top rated side scan sonar systems in the marketplace as assessed in the summer of 2009. And now, the exciting news for us and our customers is that we have made marked improvements to the NEW 4125. Since the introduction of the new version of the 4125 we're pleased to say our client base continues to rapidly grow with groups including: US Army Corp of Engineers, NOAA, US Naval Oceanographic Office and multiple police / fire Search and Recovery organizations. We believe our customer or future customers including those associated with the U.S. Department of Homeland Security will be equally excited about the product as it exists today in 2010!